## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

#### CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 1, 2012

FORUM ENERGY TECHNOLOGIES, INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 001-35504 (Commission File Number) 61-1488595 (I.R.S. Employer Identification No.)

920 Memorial City Way, Suite 1000 Houston, Texas 77024 (Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (281) 949-2500

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01 Regulation FD Disclosure.

On October 1, 2012, Forum Energy Technologies, Inc. (the "Company") issued a press release announcing that James W. Harris, the Company's Senior Vice President and Chief Financial Officer, will be presenting at the Johnson Rice & Co. Energy Conference to be held on Tuesday, October 2, 2012 at approximately 4:25 p.m. Central Daylight Time at the Hotel Monteleone in New Orleans, Louisiana. A live audio webcast will be available at http://wsw.com/webcast/jr13/fet/. The replay of the presentation will be archived in the Investor Relations section of the Company's website at http://www.f-e-t.com.

A copy of the press release and the PowerPoint slides that Mr. Harris will present at the conference are furnished herewith as Exhibit 99.1 and Exhibit 99.2, respectively.

The information furnished pursuant to this Item 7.01, including Exhibit 99.1 and Exhibit 99.2, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 and will not be incorporated by reference into any filing under the Securities Act of 1933 unless specifically identified therein as being incorporated therein by reference.

#### Item 9.01 Financial Statements and Exhibits.

### (d) Exhibits.

Exhibit No.	Exhibit Title or Description
99.1	Press Release, October 1, 2012.
99.2	PowerPoint Presentation, October 2, 2012.

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### FORUM ENERGY TECHNOLOGIES, INC.

(Registrant)

By:

Date: October 1, 2012

/s/ James L. McCulloch

James L. McCulloch

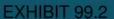
Senior Vice President, General Counsel and Secretary

### EXHIBIT INDEX

### Exhibit No. Exhibit Title or Description

99.1 Press Release, October 1, 2012.

99.2 PowerPoint Presentation, October 2, 2012.





Smart Solutions, Powerful Products



# Forum Energy Technologies

Johnson Rice & Co. Energy Conference

## **Forward Looking Statements**



The statements made during this presentation, including the answers to your questions, include information that the Company believes to be forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements involve risk and uncertainties that may cause actual results or events to differ materially from those expressed or implied in such statements. Those risks include, among other things, matters that the Company has described in its earnings release and in its filings with the Securities and Exchange Commission. The Company does not undertake any ongoing obligation, other than that imposed by law, to publicly update or revise any forward-looking statements to reflect future events, information, or circumstances that arise after this presentation. In addition, this presentation contains time sensitive information that reflects management's best judgment only as of the date of this presentation.

## **Forum Energy Technologies**

### Investment Thesis



- Global oilfield products and equipment company
- Leveraged to attractive secular growth trends
  - Deepwater
  - Well complexity
  - Service intensity
- Competing in consolidated markets
- High percentage of revenue from activity-based, consumable products
- Strong platform for growth from multiple avenues

# **Markets and Key Customers We Serve**

Exposure to multiple large areas of industry spending





## Organization



### **Drilling and Subsea**

- . From the reservoir to the wellhead
- . On the drilling rig and below the surface

### **Production and Infrastructure**

- . From wellhead to the refinery
- . In the production and transportation line



- Organized into two divisions, each focused on key industry growth trends
- Six product lines aligned with customers and end-users
- High percentage of revenue from activity-based, consumable products

## **Deepwater Development**

Subsea capital equipment & downhole consumables



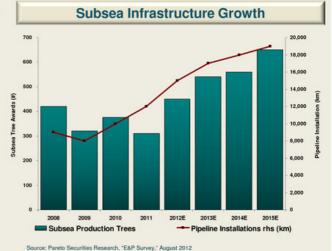
**Subsea Technologies** 

### **Downhole Technologies**





- Leading provider of deepwater remote operating vehicles
- Tooling, components & positioning systems
- Strong secular trends in the deepwater
  - Development activity growth
  - ROV fleet renewal cycle
  - Subsea pipeline, fiber-optic, and offshore windfarms
- Premium provider of offshore, downhole well construction tools



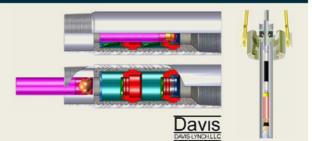
## **Increasing Well Complexity**

Downhole consumables & drilling rig capital equipment



### **Downhole Technologies**

**Drilling Technologies** 

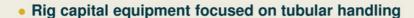


### Leading brands of downhole tools

- Davis-Lynch™ cementing tools and Cannon™ protection systems
- Core focus on well integrity



- Increasing number of highly deviated well paths
- Growth in downhole gauges, injections lines, ESP artificial lift



- Rig upgrade and retrofit market
- Increased speed, automation, and safety around tubulars





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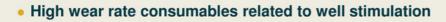
## **Service Intensity**

### Fracturing consumables & drilling rig consumables



### **Flow Equipment**

### **Drilling Technologies**



- Replacement treating iron and pressure control valves
- Recertification and refurbishment channel to market

### Strong service intensity trends

- "Manufacturing of wells"
- Completion intensity: increasing lateral lengths & stages per well
- Drilling intensity: increasing wells drilled per rig per year

### Drilling rig consumable products

Manual and powered handling tools









## **Unconventional Infrastructure**

Valves & production capital equipment



### **Valve Solutions**

### **Production Equipment**

- Broad offering of valves
- Strong infrastructure tailwinds
  - Pipeline Safety Act
  - Canadian heavy oil sands process facilities
  - Petrochemical complex revival
- · Oil and liquids need for surface process equipment
  - Shift to liquids rich and oil basins
  - High revenue per well opportunity









## **Competing in Consolidated Markets**

Focused on areas with few large, well capitalized competitors



SUBSEA

DRILLING

WELL CONSTRUCTION & COMPLETION

STIMULATION & INTERVENTION

PRODUCTION & PROCESS

INFRASTRUCTURE

ROVs & Related Subsea Products & Services

Tubular Handling Tools & Equipment

**Downhole Tools** 

Consumable Flow Iron & Related Services Surface Production Equipment Up, Mid, Downstream Valves

















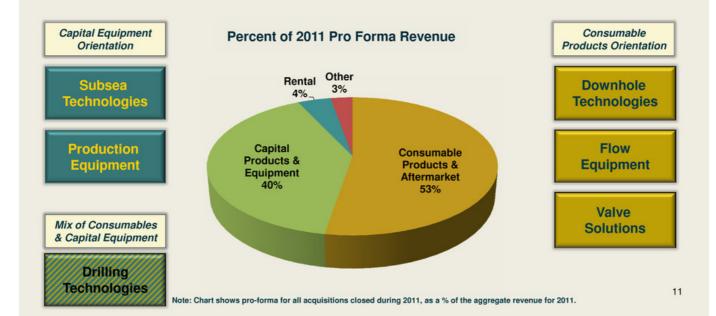


## **Weighted Towards Consumables**

### Activity-based revenue drivers



- Products consumed or worn out during the well construction and completion process, or related to the ongoing operation of large energy transmission and processing infrastructure
- Purchases often associated with our customers' operating expense budgets



## **Growth Company**

### Focused on organic growth prospects



- Multiple avenues of growth across our lines of business
  - Market share gains
  - New product commercialization
  - Geographic expansion: Bakken, Brazil, Australia, etc.
- Productivity improvements in manufacturing, distribution and supply chain
- Long term enhancement of revenue driver mix
  - Increase international and offshore content
  - Preserve mix of consumable products versus capital equipment
- Complementary acquisition program

## **Focused Acquisition Program**

### M&A as a strategic core competency

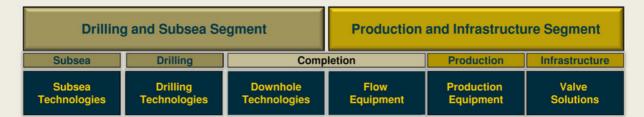


### Significant acquisition program in 2011

- Created two new business lines to gain exposure to the growth trend in the completions sector
- Extended our subsea and drilling offering with three acquisitions

### Ongoing program

- Product line extensions within our existing six business lines
- Value oriented with compelling opportunity to enhance acquired business
- Focused on the subsea and completion areas, with emphasis on international market opportunities







## 2<sup>nd</sup> Quarter 2012 Results (unaudited)

Solid growth with strong margins (\$ Millions)





Note: Pro forma assumes acquisition closed on 1/1/2011, except for EPS, which is as reported. EBITDA is a non-GAAP financial measure. See reconciliation of EBITDA to Net Income in the appendix.

## Capitalization

### Strong balance sheet to support growth initiatives



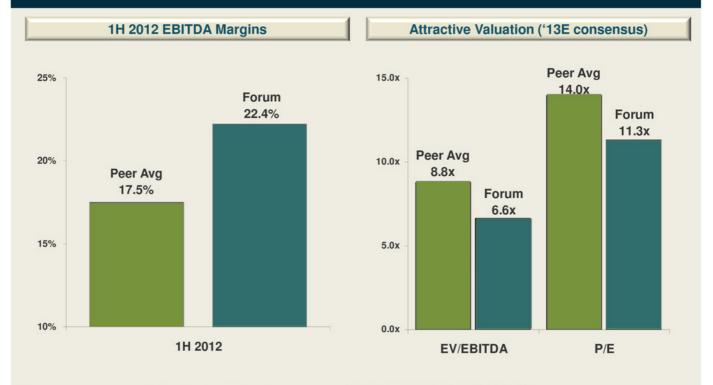
- Initial public offering priced on April 11, 2012 and raised \$257 million net proceeds
- Concurrent private placement of \$50 million

30-Jun-12
\$61
300
6
\$367
1,063
\$1,430
15
\$1,415
86
\$352
25%
1.1x

## **Competitive Margins & Attractive Valuation**

Oilfield equipment & manufacturing peers





Peer company average consists of the following oilfield equipment companies: CAM, FTI, NOV, FLS, DRC, WEIR, LUFK, DRQ. Valuation multiples as of closing 26 September 2012. EBITDA is a non-GAAP financial measure; see reconciliation in the appendix.

## **Summary**

### Large cap capabilities, small cap growth



- Global oilfield products and equipment company
- Leveraged to attractive secular growth trends
  - Deepwater
  - Well complexity
  - Service intensity
- Competing in consolidated markets
- High percentage of revenue from activity-based, consumable products
- Strong platform for growth from multiple avenues



Questions?



Smart Solutions. Powerful Products.

VMAX™ Simulation Station



Rescue Submarine



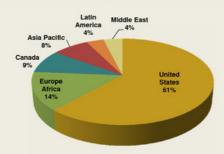
Appendix

## **Sources of Revenue**

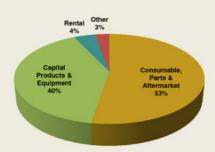
### As a percent of 2011 pro forma sales



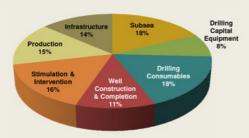




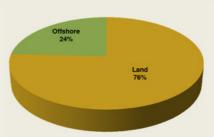
### **Purchase Cycle**



### **Well Cycle**



### Land / Offshore



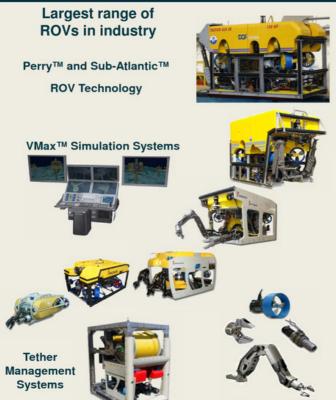
Note: Charts show pro-forma for all acquisitions closed during 2011, as a % of the aggregate revenue for 2011.

## **Drilling & Subsea Division**

### Subsea Technologies



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**ROV Components** 



2006 2007 2008 2009 2010 2011 2012 2013 2014 2015

Subsea Technologies
Widest range of remote operating vehicles in the industry







## **Drilling & Subsea Division**

## Drilling Technologies



### **Mission Critical Drilling Capital Equipment**



Wrangler™ Catwalk



Wrangler™ Roughneck





**Drilling Consumable Product Suite** 

Mousehole tool



125 ton air spider



Drill pipe float valve



P-Quip™ mud pump liner retention system



Fluid end parts



Offline Activity Crane

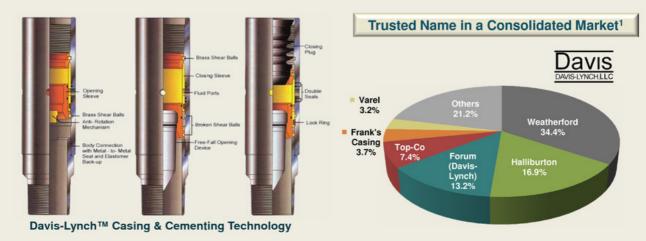


AMC™ torque machines

## **Drilling & Subsea Division**

### Downhole Technologies



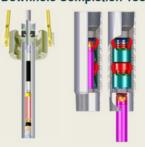




### Cannon™ Protection Systems

- Customized and standard
- Control lines for Electric Submersible Pumps ("ESP") and Sub-Surface Safety Valves
- Intelligent well completion installations
- Oil sands gauge protection for "SAG-D" wells

**Downhole Completion Tools** 



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Source: (1) Spears & Associates – 2011 "Oilfield Market Report," casing hardware market by revenue.

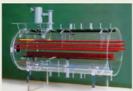
## **Production & Infrastructure Division**

Production Equipment













# Production Equipment Multi-well production equipment battery for Chevron



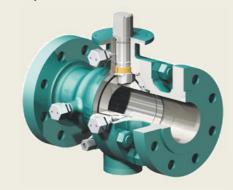


## **Production & Infrastructure Division**

Valve Solutions









Specified ball valve of choice for the US Strategic Petroleum Reserve







Preferred valve supplier to leading Canadian oil sands producers

## **Production & Infrastructure Division**

Flow Equipment





## **Senior Management**

### Executive team has an average of 30+ yrs of industry experience







- President (Drilling & Evaluation), CFO Halliburton
- Co-COO & CFO ENSCO



- Charles Jones, President of Drilling and Subsea
  - President & CEO Forum Oilfield Technologies
  - COO Hydril



- Wendell Brooks, President of Production and Infrastructure
  - President & CEO Allied Technology
  - Group Director Well Support Wood Group



- James Harris, Chief Financial Officer
  - CFO Forum Oilfield Technologies
  - Controller Baker Hughes



- Jim McCulloch, General Counsel
  - General Counsel GlobalSantaFe

## **Board of Directors**





Cris Gaut, FET Chairman & CEO

- President (Drilling & Evaluation) and CFO - Halliburton
- ENSCO



Evelyn Angelle, Halliburton

- Chief Accounting Officer, Halliburton
- Ernst & Young



### David Baldwin, SCF Partners

- Managing Director, SCF Partners
- Union Pacific Drilling



- John A. Carrig

  President & COO, ConocoPhillips
  Chief Financial Officer, Conoco Phillips



#### Mike McShane, Advent International

- President & CEO, Grant Prideco
- BJ Services Company



### Franklin Myers

- Chief Financial Officer, Cameron
- General Counsel, Baker Hughes



#### Louis A. Raspino

- President & CEO, Pride International
- Sr VP & CFO, Grant Prideco



### John Schmitz, Select Energy Services

- Chairman & CEO, Select Energy Services
- **HEP Oil Company**



### Terence O'Toole, Tinicum

- Managing Member, Tinicum Partnership
- Goldman, Sachs & Co.



#### Andrew L. Waite, SCF Partners

- Managing Director, SCF Partners
  Simmons & Company
  Royal Dutch Shell

## **Non-GAAP Measures**



This presentation contains "non-GAAP financial measures" as defined in Item 10 of Regulation S-K of the Securities Exchange Act of 1934. The non-GAAP financial measures reflect earnings before interest, taxes, depreciation and amortization expense ("EBITDA"). A reconciliation of EBITDA to the most directly comparable financial measures calculated and presented in accordance with Generally Accepted Accounting Principles in the United States ("GAAP") is included in the appendix of this presentation. The Company believes the presentation of EBITDA is useful to the Company's investors because EBITDA is an appropriate measure of evaluating the Company's operating performance and liquidity that reflects the resources available for strategic opportunities including, among others, investing in the business, strengthening the balance sheet, repurchasing the Company's securities and making strategic acquisitions. In addition, EBITDA is a widely used benchmark in the investment community.

The presentation of this additional information is not meant to be considered in isolation or as a substitute for the Company's financial results prepared in accordance with GAAP.

## **Reconciliation of Non-GAAP Measures**



### Forum Energy Technologies, Inc. Reconciliation of GAAP to non-GAAP financial information

Three Months Ended			
June 30, 2012			March 31, 2012
Actual	Actual	Pro Forma	Actual
\$44.1	\$13.7	\$20.5	\$42.5
3.6	4.4	10.3	5.8
13.3	8.5	11.8	11.8
21.7	7.5	11.0	21.9
\$82.7	\$34.1	\$53.5	\$82.0
	2012 Actual \$44.1 3.6 13.3 21.7	June 30,         June 30,           2012         201           Actual         Actual           \$44.1         \$13.7           3.6         4.4           13.3         8.5           21.7         7.5	June 30,         June 30,           2012         2011           Actual         Pro Forma           \$44.1         \$13.7         \$20.5           3.6         4.4         10.3           13.3         8.5         11.8           21.7         7.5         11.0

	Six Months Ended		
	June 30,	June 30,	
	2012	201	1
(in thousands of dollars)	Actual	Actual	Pro Forma
EBITDA Reconciliation			
Net Income attributable to common stockholders	\$86.6	\$26.1	\$43.0
Interest expense	9.4	7.7	19.5
Depreciation and amortization	25.1	16.4	23.1
Income tax expense	43.6	14.4	22.7
EBITDA	\$164.7	\$64.5	\$108.3